



SBIR Phase III

The Government's Best-Kept Acquisition Shortcut.

Most procurement officers spend months running a competition to buy something the market has already proven. When the work derives from prior SBIR-funded R&D, your contracting officer can award it directly — any agency, no dollar limit, often in under 45 days. Here's how to award proven cyber work to Alpha Omega without a competition, a J&A, or the wait.

WHY IT'S FASTER

No competition

Phase III awards are non-competitive by statute (15 U.S.C. § 638(r)(4)). No RFP, no solicitation cycle — months saved.

No J&A

No Justification & Approval or special exception is needed to sole-source the work. Less paperwork, fewer approvals.

Any agency can use it

You're not limited to the agency that issued the original award — if the work ties back to the R&D, you can award.

WHAT YOU CAN BUY UNDER OUR AWARD

Alpha Omega's active Phase III covers cybersecurity solutions and services. The one requirement: the work must derive from, extend, or complete our original SBIR R&D — a broad test, and we handle the tie-back documentation, so most cybersecurity needs can be structured to qualify.

Zero Trust

Security architecture & strategy

Identity & access management

Continuous monitoring & incident response

Compliance support (FISMA, CMMC)

Accelerate ATO & RMF



How Fast, Really

Under 45 days

Many Phase III awards close in under 45 days, depending on your agency's internal process. With competition waived, it moves dramatically faster than a traditional buy.



Built-In Protection

20-Year SBIR Data Rights

SBIR data rights protect the innovation for up to 20 years — keeping the work sole-source to the originating firm and sparing you from re-competing the same capability later.

THE 3-STEP PATH TO AWARD

1

You contact us

Email info@alphaomega.com with your cybersecurity need.

2

We document the tie-back

We show how the work derives from the original SBIR award — you don't carry the paperwork.

3

Your CO issues the award

A direct Phase III contract to Alpha Omega — no competition required.

FAQ FOR PROCUREMENT OFFICERS

What is SBIR Phase III?

The final phase of the federal SBIR program. Agencies can directly award contracts — without competition — to firms that completed prior SBIR Phase I or II work, as long as the new work derives from, extends, or completes the original SBIR-funded R&D.

Do I need to run a competition or justification?

No. Phase III awards are non-competitive by statute (15 U.S.C. § 638(r)(4)). No RFP, no J&A, no special exception — and any agency can award.

How long does it take?

Often under 45 days, depending on your agency's internal process.

What can be procured under Alpha Omega's award?

Cybersecurity solutions and services: Zero Trust, security architecture, IAM, continuous monitoring and incident response, and compliance (FISMA, CMMC).

Why Alpha Omega?

Already approved, vetted, and operational under a current Phase III award. Decades supporting civilian and defense agencies, national security missions, and complex IT modernization — and we speak both security and procurement.

Who do I contact?

info@alphaomega.com or alphaomega.com/go-fast

Let's confirm whether your requirement qualifies.

Email us for a 20-minute call — we'll map your need to the award and start the tie-back.

info@alphaomega.com
alphaomega.com/go-fast